

ELIGIBILITY FOR TEST & SALE

We would appreciate knowing of your interest in testing this year as soon as possible. Upon receipt of your entry application, we will send you the Midland fieldsheets and insurance forms, if requested. For now, we would like to know the number of bulls you are interested in consigning and the breed.

ELIGIBLE AGES OF BULL TO ENTER: ENTER BULL CALVES WITH BIRTH DATES FROM

DECEMBER 15, 2009 TO APRIL 15, 2010

Please read the following rules carefully.

1. The Top 70% - 80% will sell on performance, determined on average daily gain and weight per day of age, and nursing and efficiency ratios.
 2. Bulls exhibiting soundness, structure, or disposition problems will be ineligible for sale.
 3. **REGISTRATION CERTIFICATE ORIGINALS - Must be received by Jan. 1, 2011**, to be eligible for the sale on bulls that are sold as guaranteed registered. Midland will hold sale proceeds until papers are furnished. **If you file papers electronically, please request a paper copy for MBT consignments.**
 4. **NURSING RATIO:** NR is capped at 115. If actual NR is higher, 115 will still be used in MBT index calculations, however actual NR will be listed.
 5. **BREED INDEXES: - BREEDS OVER 40 HEAD WILL BE BROKE OUT INTO BIRTH WEIGHT GROUPS**
 - A. **ANGUS BREEDERS:** The bulls that are +2.0 and less for birth weight EPD and under 84 lbs. for birth weight will be indexed separately from the Angus bulls that are above +2.0 for birth weight EPD or above 84 lbs.
 - B. **RED ANGUS BREEDERS:** The bulls that are +0.8 and less for birth weight EPD and under 84 lbs. for birth weight will be indexed separately from the Red Angus bulls that are above +0.8 for birth weight EPD or above 84 lbs.
 - C. **SALERS, GELBIEH, CHAROLAIS & SOUTH DEVON:** Will be split at breed average or below.
 6. **WEANING INFORMATION & RATIO CALCULATIONS:**
 - A. Please send the weaning weight and weaning date (the calculated 205 day weight and the calculated nursing ratio). We accept the nursing data calculations using B.I.F. formulas and guidelines from the respective breed organizations. Send copies of the data on all of the contemporaries. We would appreciate this information prior to December 1st.
 - B. A calf may be weighed before or at the time of weaning. He should be 160 days old but no more than 250 days of age at the time the weight is taken. Some breeds will accept weights as early as 120 days.
 - C. If you are creep feeding your calves this summer or if you are creep feeding some pasture units and not creep feeding other pasture units, **please list the creep-fed bulls and their contemporaries on separate forms.**
 - D. We have found it a good policy to take weaning weights and give pre-conditioning vaccines in one operation and then put the calves back on the cows. By doing this you have a chance to get your weaning ratios before making the final selection of bulls.
- ★ **BIRTH WEIGHT:** You need to be aware we have a strong buyer resistance to bulls over 95 lbs. birth weight.

Highly suggested to vaccinate for the following:

1. Blackleg, Malignant Edema, Enterotoxemia & Perfringens - 7 or 8 way.
2. I.B.R. and P13-BRSV-B.V.D.
3. Treat for grubs and worm if possible.
4. Haemophilus and Pasteurella.
5. Mycoplasma Bovis

★ *To minimize stress on your calves, please do not vaccinate in the week prior to coming to Midland.*

Long Haul Suggestions: Please call



Animal Health

Midland Bull Test Suggested Herd Health Programs for Calves

At Midland we prefer a modified live vaccination program. However, prior to implementing a modified live protocol (calves can only be vaccinated with a modified live if cows are on a modified live program), confirm with your local vet or contact our feedlot vet, Dr. Bryan Roe at (406) 350-0525.

Full Fall Weaning Programs - 2 rounds of shots

Pre-weaning:

Bovishield Gold 5[®] (modified live; if cows received Preg Guard or Bovishield Gold 5[®] pre-breeding)

or CattleMaster GOLD FP 5[®] (killed; BVD, Types 1&2, IBR, P13, BRSV)

One Shot Ultra[®] 7 or 8 (Clostridials and Pasturella)

Dectomax[®] Pour-On (Valbazen[®] dewormer in fluke areas)

Weaning: (2nd series of shots)

Bovi-Shield GOLD 5[®] (modified live)

or CattleMaster GOLD FP 5[®] (killed; BVD, Types 1&2, IBR, P13, BRSV)

Ultrabac 7 / Somubac[®]

Pre-Weaning Program Only

Pre-Weaning:

Bovishield Gold 5[®] (modified live)

or CattleMaster GOLD FP 5[®] (killed)

One-Shot Ultra[®] 7 or 8

Dectomax[®] Pour-On (Valbazen[®] in fluke areas)

Pfizer's Suggested Cow Program

Spring Pre-breeding program

PregGuard GOLD FP 10[®] or Bovishield GOLD[®] (modified live virus)

Dectomax[®] Pour-On (Valbazen[®] in fluke areas)

Post-breeding or Fall program

CattleMaster GOLD FP 5[®] + L5 and Vibrin[®]

Dectomax[®] Pour-On (Valbazen[®] in fluke areas)

RECOMMENDATIONS FOR CONSIGNOR

RECEIVING DATES: Through October 23, 2010

PRECONDITIONING - Whether or not you wean after taking the weaning weight, begin feeding the bull calves supplemental feed before delivery to test station. This practice will save much stress and the calf will wean without excessive shrinkage. Also, it has been demonstrated many times that calves undergo less stress if vaccinated at least 3-4 weeks prior to weaning and then boosted.

HEALTH - Out of State consignors are required to have a health certificate (duration 30 days) and a permit number (duration 10 days). For your veterinarian to obtain a Montana permit number, he may call the State of Montana Animal Health Division, (406) 444-2976. These certificates need to accompany your livestock in transit.

ENTRY FORM - For ultimate benefit from testing, it is recommended to test sire groups. Sire groups of 5 head are preferable, groups of 3 or 4 are accepted, as well as entries of one or two head. Please return enclosed entry form at your earliest convenience.

ENTRY FEE: Is \$175/hd when the animal(s) are delivered unless other arrangements are made. Breeders will receive a cost accounting every 30 days. Any unpaid balance will be deducted from the proceeds of the sale.

APPROXIMATE COSTS: (1) Entry Fee \$175 (2) Feed-Bedding - Medicine - Ultrasound - Semen Testing have been around \$425 in the past. (3) Efficiency Test \$70/hd. (4) On the bulls making the sale there is approximately an additional \$300 plus 5³/₄% sale commission - Angus 5³/₄%.

FEED RATION - Our starter ration consists of corn silage, alfalfa and upland grass hay, molasses, a supplement pellet, corn, and wheat midds. This high roughage ration is fed three times daily.

BULL SALE PROCEEDS - Will be disbursed once the animal(s) have been paid for and all expenses have been covered.



2010-2011 SCHEDULE

Receiving Dates Through October 23, 2010

Note: Receiving dates for Red Angus & Gelbvieh will be Sept. 11-21 only.

Sept. 11, 2010	First date to deliver cattle-1st efficiency test group <i>Bulls may come earlier with advance notice</i>
Sept. 21, 2010	Last day to receive cattle-1st efficiency test group
Oct. 13, 2010	Second date to deliver cattle
Oct. 23, 2010	Last date to deliver cattle
Nov. 6 & 7, 2010	Initial weight; 2nd test begins
Jan. 10, 2011	Intermediate weight on 1st group
Feb. 12, 2011	Intermediate weight on 2nd group; Final weight on 1st group
Mar. 5 & 6, 2011	Final weight on 2nd group

SALE WEEK

April 5, 2011

Preview of Programs & Sale Bulls

April 6, 2011

Salers - Simmental - Charolais - Gelbvieh - Limousin

April 7, 2011

Red Angus - South Devon - Murray Grey
Hereford - Braunvieh

April 8, 2011

Angus

Sale Order: Sale order will be determined either by Midland Bull Test Index or Yearling Ratio. Midland Bull Test reserves the right to select or reorder the first 5 or so bulls.

Scrotal Size: All sale bulls must adjust a minimum of 32cm testicle size at 365 days of age.

INSURANCE - Livestock insurance is available with the American Livestock Insurance Company. The insurance coverage is from the time you leave home through the sale day at four (4) percent premium. We will mail the form at your request.

TRANSPORTATION - We have had numerous breeders inquire about scheduling trucks or trailers to pick up their bulls at the ranch or a central point. Check with us for DESIGNATED CENTRAL LOADING POINTS. Costs will be pro-rated.

AWARDS

Awarded to those sale bulls qualifying on performance, semen evaluation and soundness.

1. World Champion-Pen of 3, in breeds with over 80 head on test. The award will be determined on combined average daily gain and weight per day of age. Top 3 bulls from one consignor.
2. Sire Group of top 3 head (from one sire-one herd). The award will be determined on combined average daily gain and weight per day of age.
3. Individual within a breed. Determination will be made on MBT Index high average daily gain, weight per day of age and efficiency.
4. Sire group award will be a combined performance award for 87.5% above and an award for below 87.5% sire group.

MIDLAND BULL TEST

MBT has a proven program that measures the genetic performance potential of an individual, a sire group, or groups within a breed. A large number of repeat consignors who are satisfied in knowing that when they bring their bulls to Midland, they will receive the optimum in care, attention, accurate data reporting, and promotion.

MBT has consistently been at the top or have topped the sales across America. We have a large number of repeat sale buyers. We are a family operation dedicated to the improvement of the beef cattle industry and identifying superior performing individuals and lines-within a breed.

GROWSAFE EFFICIENCY TEST: . ALL Midland Bulls will be efficiency tested. Sire groups of at least 3 are recommended. Individual bull records are required to process data.

ANGUS AND RED ANGUS BREEDERS: Please test suspect carriers of Curly Calf Syndrome (AM), Water Head (NH), Marble Bone (OS), and Fawn Calf (CA), prior to consigning to MBT. Animals with known genetic defects will not be eligible for sale.

SALE LOCATION: Access off I-90
At Columbus, 6 Miles East on Old Highway 10
At Park City, 12 Miles West on Old Highway 10

Email: bulls@midlandbulltest.com
On The Web at:
www.midlandbulltest.com

MIDLAND BULL TEST ENTRY

Fall - Winter Test 2010-2011

STEVE & LINDSAY WILLIAMS
LEO & SAM MCDONNELL, JR.
1640A Hwy 10 • Columbus, Montana 59019
(406) 322-5597 • Fax: (406) 322-5210

Owner/Manager _____ Phone _____

Ranch Name _____

Mailing Address _____

Approx. No. of Bull _____ **Feed Efficiency Test Receiving Date** Sept 11-21, 2010 or Oct 13-23, 2010 (Circle One) **Breed(s)** _____ **Sire(s)** _____

Would you like Midland to assist in finding a ride for your bulls to the test this fall? Yes _____ No _____

Receiving Dates through October 23, 2010

**STEVE & LINDSAY WILLIAMS
LEO & SAM McDONNELL, JR.**
1640A Hwy 10
Columbus, Montana 59019

PRESORTED
FIRST-CLASS MAIL
U.S. POSTAGE PAID
BILLINGS, MT
PERMIT NO. 1

TO:

FIRST CLASS

MIDLAND

"Proven Inheritable Performance"

**WHEN YOU CARE ENOUGH TO TEST YOUR BEST
TEST THEM AT MIDLAND**

The 2010-2011 Midland Bull Test marks our 49th consecutive year of performance testing beef bulls. Midland has become the leader in providing performance bulls and we have gained that reputation by holding fast to our principles.

Management and performance techniques have been developed and perfected at Midland. We give Midland consignors the benefit of a "total performance" bull development center. Our theory has been to stay out of the "gain" race with other stations, rather we emphasize growing bulls out so they are structurally and functionally sound, in all capacities. Yet, even with our moderate gain program Midland has provided numerous trait leaders in the major breed sire summaries.

We offer breeders the opportunity to performance test herd sire prospects and progeny groups in an optimum bull test environment. Our facilities were designed and built to develop calves into sound, functional bulls.

1. 1,200 square feet per animal
2. Water, feed and shelter design that dictates bulls travel around
3. Daily care by our family members and crew
4. Fresh feed, mixed daily so daily rations are controlled by us
5. A proven marketing system that continues to forge ahead with new concepts and ideas
6. Modern sale facilities
7. All consignments are efficiency, ultrasound, fertility, and BVD/PI tested - DNA testing optional

Please stop and view the bulls and the facilities at any time.

MIDLAND BULL TEST

ENTRY FORM



MIDLAND BULL TEST

The Granddaddy Of Performance

2010-2011 Entry Form
MIDLAND Test & Sales

Our 49th Year!

OUR PROGRAM

We test beef cattle for real performance and efficiency from disciplined, quality oriented programs. Results of any animal on test not only confirms that animal's ability, but reflects the ability of the entire herd from which he comes. Any benefits derived from the test or subsequent sale, automatically carry back to those cattle you have at home. In other words, the benefits of our test program continue and accrue year after year.

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