



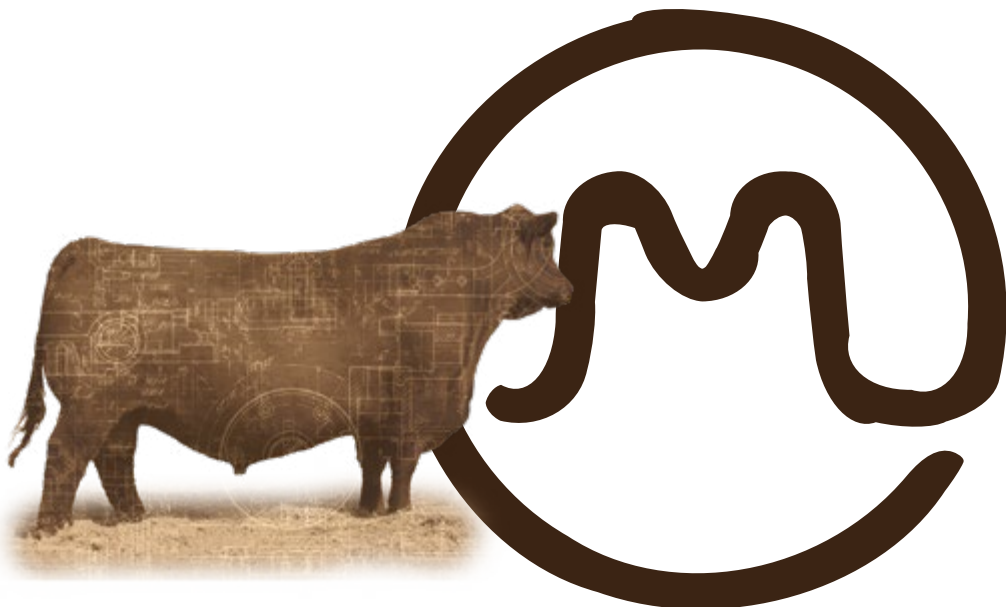
CONSTRUCT YOUR HERD USING AMERICA'S LARGEST OFFERING OF
EFFICIENCY-TESTED BULLS.

2027
TEST GUIDELINES

MIDLAND
BULL TEST

New!
FINAL SORT
April 2, 2027 *Sale*

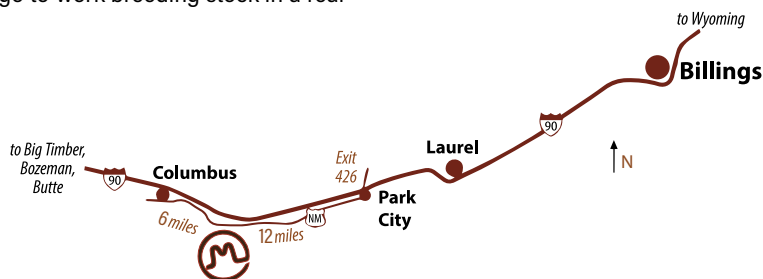
(If more than 100 non-Angus bulls,
sale will be 2 days, April 1 and 2.)



Why **MIDLAND** BULL TEST

Midland Bull Test (MBT) Final Sort is a longstanding, proven program that measures the actual performance of individual animals. The MBT performance test tracks a bull's weight progression over a predefined number of days, utilizing pounds of gain, days on feed and days of age to compare animals within a similar group. During the gain period each animal's individual feed intake is measured using an electronic ID at our enhanced feed bunks. The data is captured 24 hours a day and then evaluated at the end of the test period resulting in a specific Residual Feed Intake (RFI) for each bull, a true feed efficiency measurement. Feeding a realistic high roughage ration, our program is an optimal bull test environment to emphasize the development of herd sire prospects and progeny groups into sound, functional bulls that will go to work breeding stock in a real

environment. Our ample volume of test bulls allows you to compare individuals and the potential of various sire groups. Midland has proven multiple trait leaders in the major breed sire summaries. Our unique and true "total performance" test has created an elite set of MBT graduates that consistently top the sales across the US. Midland Bull Test boasts many repeat sale consignors and buyers who assert their loyalty to proven results year after year. We are a family operation dedicated to the improvement of the whole beef cattle industry as we identify superior performing individuals and bloodlines within specific breeds. Whether you are bringing bulls to Midland or buying bulls from Midland you will be satisfied knowing that every bull receives superior care and attention. You won't find anywhere that can offer more.



WE DO ONE THING BULLS

Join us for the **FINAL SORT BULL SALE**
New! **APRIL 2, 2027**

(If more than 100 non-Angus bulls,
Sale will be 2 days, April 1 and 2.)

Access off I-90 **5 BULL DRIVE**
at Columbus, 6 miles East on Old Hwy 10
at Park City, 12 miles West on Old Hwy 10

RECEIVING DATES

9/09/2027 to 9/19/2027

GROUP 1 – 1/2 Spring-Born Angus Bulls

NOW ACCEPTING FALL-BORN ANGUS

ALL FALL BULLS – Charolais, Gelbvieh,
Hereford, Red Angus, Salers, Simmental,
South Devon and Additional Breeds

10/07/2026 to 10/17/2027

GROUP 2 – 1/2 Spring-Born Angus Bulls

ALL SPRING BULLS – Charolais, Gelbvieh,
Hereford, Red Angus, Salers, Simmental,
South Devon and Additional Breeds

FIND FORMS & TEST INFO AT: www.MidlandBullTest.com

Invitation to **JUNIOR CONSIGNORS!**

We invite consignors (21 years of age and under as of January 1, 2027) to consign their bulls to the test in a special program. These individuals receive a discount on the entry fee and the opportunity to compete for a \$500 scholarship. Bulls must be registered in the junior consignor's name with their birthdate. We encourage junior consignors to be active in following each component of the test by participating in feedback sessions with Steve and their peers throughout the test season



STEVE & AMY WILLIAMS • LEO & SAM MCDONNELL

OFFICE: (406) 322-5597 • FAX: (406) 322-5210

STEVE CELL: (406) 321-7046 • LEO CELL: (406) 780-0176

5 Bull Drive, Columbus, MT 59019 • bulls@midlandbulltest.com

CONSIGNOR *Deadlines*

#1234567890

**Complete
Entry Form
Online**

12/01/2026
**REGISTRATION
NUMBERS**
DUE TO MBT
(Please enter on
your portal at your
convenience).

12/01/2026
Report weaning
weight and
dates to the
association.

1/1/2027
**REGISTRATION
PAPERS DUE TO
MBT OFFICE**


1/1/2027
LAST DAY
TO REQUEST
GENETIC
TESTING/50K
COLLECTION
ON YOUR
BULLS

Upon Arrival
FIELD SHEETS DUE • REG. #'S ON FALL BULLS DUE
for Ultrasound Purposes

MBT SCHEDULE – *Group 1*

9/9/2026 – 9/19/2026
RECEIVING FOR GROUP 1
1/2 Spring-Born Angus Bulls

ALL FALL BULLS:
Angus, Charolais, Gelbvieh,
Hereford, Red Angus, Salers,
Simmental, South Devon, &
Other Breeds
Field sheets due on arrival.

9/21/2026
**MBT GAIN
WARM-UP
BEGINS**


Oct. 2026
ULTRASOUND FALL BULLS
Conducted as close to 1 year as possible.

10/5/2026
**EFFICIENCY
WARM-UP BEGINS**
**MBT IBW OBTAINED
FOR GROUP 1**

Process EID, assign
MBT Tag #, Vaccinate,
De-worm, Collect BVD
and TSU. 

12/7/2026
**DAY "60"
WEIGHTS
(MBT IMBW1)**
Day 49 of
Efficiency Trial 

10/19/2026
**DAY "0" (ZERO) OF
EFFICIENCY TRIAL
BEGINS**
Vaccine Booster 

MBT SCHEDULE DATES – *Group 2*

10/7/2026 – 10/17/2026
RECEIVING FOR GROUP 2
1/2 Spring-Born Angus Bulls

ALL SPRING BULLS:
Charolais, Gelbvieh, Hereford, Red Angus, Salers,
Simmental, South Devon & Other Breeds
Field sheets due on arrival.

Jan-Feb 2027
ULTRASOUND SPRING BULLS
As Close to 1 Year of Age as possible;
Split contemporary groups by age. 

First Report

1/4/2027
**DAY "60"
WEIGHTS
(MBT IMBW1)**

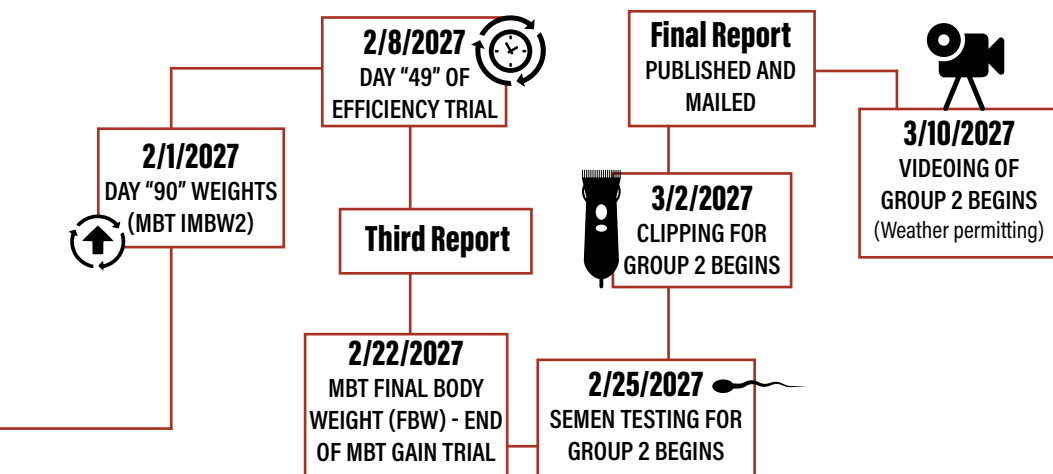
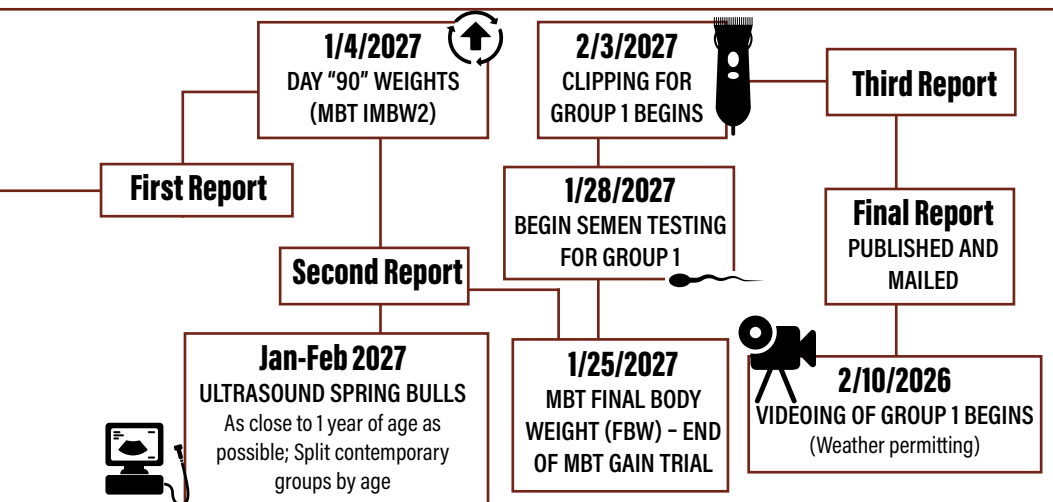
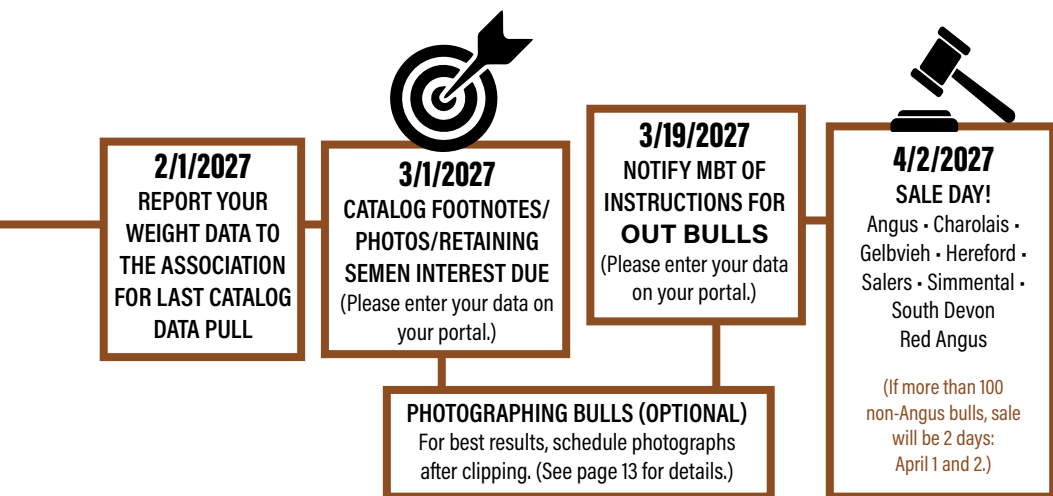
Second Report

10/19/2026
**MBT GAIN
WARM-UP
BEGINS**

11/2/2026
EFFICIENCY WARM-UP BEGINS
MBT IBW OBTAINED FOR GROUP 2

Process EID, assign MBT Tag #, Vaccinate,
De-worm, Collect BVD and TSU. 

12/21/2026
**DAY "0" (ZERO) OF
EFFICIENCY TRIAL
BEGINS**
Vaccine Booster



PHASE 1 TEST SELECTION *and* PREPARATION

ELIGIBLE BIRTH DATES

Fall Born Bulls must be born between August 1, 2025 - November 30, 2025**

Spring Born Bulls must be born between December 1, 2025 - April 15, 2026

**Registration Numbers on Fall Bulls are DUE ON ARRIVAL for ultrasound purposes

ELIGIBLE BREEDS

REGISTERED ANGUS, CHAROLAIS, GELBVIEH, HEREFORD, RED ANGUS, SALERS, SIMMENTAL, SOUTH DEVON & ANY OTHER BREEDS interested in assessment.

Please note the following changes on page 11 from AAA to rule 104 d.2. for donor dams of ET calves.

PRECONDITIONING AND WEANING:

BACKGROUNDING – In order to reduce excessive shrinkage and stress on your calves, please begin feeding your bull calves supplemental feed prior to delivery to MBT. It is highly beneficial that your calves be weaned at least two weeks and be “bunk broke” prior to being shipped to MBT. However, calves should be fed so that they remain in green condition at the initiation of the test.

PRE-CONDITIONING – It is essential that calves consigned to MBT be vaccinated appropriately to mitigate the risks associated with shipping and yarding in an “assembled herd” environment. Evidence suggests that calves undergo less stress if vaccinated at least 3-4 weeks prior to weaning and then receive a round of booster vaccine at weaning. It is good practice to take weaning weights and administer pre-conditioning vaccines in one session then return the calves to pasture with their mothers. This practice also allows you to determine your weaning ratios prior to making the final selection of bulls. Please refer to the following section for the “Midland Bull Test Suggested Herd Health Program” **TO MINIMIZE STRESS ON YOUR CALVES, PLEASE DO NOT VACCINATE IN THE WEEK PRIOR TO SHIPPING TO MBT!**

SUGGESTED HERD HEALTH

At Midland, we do everything we can to keep your bulls healthy after arrival. Based on historical data, bulls that are on a solid modified live vaccination (MLV) plan typically have a much lower morbidity rate than bulls that have been vaccinated with killed vaccines. We strongly recommend a modified live vaccination (MLV) program. Please note: Not all vaccines that are mixed are MLV. You must read the label and consult with your local veterinarian.

Ideally, each calf should get two doses of MLV vaccine labeled for protection against IBR, BVD 1 & 2, BRSV, Pasteurella and PI3. The first dose should be given 3-4 weeks prior to weaning and the second dose at weaning. Again, it is highly recommended that your calves be weaned at least two weeks and be “bunk broke” prior to being shipped to MBT. Remember, to comply with vaccine label indications, cows also need to be on the MLV program to vaccinate their suckling calves with MLV.

We have listed a suggested vaccination program on page 7. Please consult with your local or preferred veterinarian before beginning any vaccination protocol.

A well-rounded vaccine program and a mineral program custom to the needs of your area are critical to your developmental success in a mixed herd environment.

PHASE 1 TEST SELECTION *and* PREPARATION

RECOMMENDED FULL FALL WEANING PROGRAM

3-4 WEEKS BEFORE WEANING:

- MLV vaccine for IBR, BVD 1 and 2, BRSV, PI3
- Clostridial 8-way vaccine
- Injectable dewormer (use Valbazen in areas with flukes)

AT WEANING BOOSTER WITH:

- MLV vaccine for IBR, BVD 1 and 2, BRSV, PI3
- Clostridial 8-way vaccine

IF YOU CHOOSE PRE-WEANING ONLY VACCINATION PROGRAM

- MLV vaccine for 5 WAY VIRAL (IBR, BVD 1 and 2, BRSV, PI3)
- Clostridial 8-way vaccine
- Injectable dewormer (use Valbazen in areas with flukes)

BREEDING COW PROGRAM

PRE-BREEDING PROGRAM (MINIMUM 30 DAYS BEFORE BREEDING)

- MLV 5 WAY VIRAL (IBR, BVD 1 and 2, BRSV, PI3) PLUS VL
- Oral or injectable dewormer

PREGNANT COW PROGRAM (AT PREG CHECK)

- L5 SQ (inactivated Lepto)
- Oral or injectable dewormer

ENDO-VAC-BEEF

At MBT, we have found success with Endovac-Beef. This is how we cover for Pasteurella. You may choose to add it to your current program as follows:

- **CALVES** - dose calves twice; preferably at branding and preconditioning or weaning.
- **COWS** - Dose cows twice in the first year (ideally one month apart); annually thereafter

MEDGENE

Medgene has received a USDA license to produce first Platform Vaccines for the cattle industry, allowing veterinarians to respond to emerging diseases faster. One specific cattle vaccine available under this new Platform Vaccine is the BPV Vaccine- Medgene Bovine Papilloma Vaccine. This BPV Vaccine is made similar to the human vaccine. All human vaccines are the L1 capsid protein, and they are made in an expression system, either in baculovirus or yeast. Medgene vaccine is made in a baculovirus. The human HPV vaccines produce a robust antibody response, higher than natural infection, and we are hoping to see improved results by initiating this platform at Midland Bull Test. It is recommended to vaccinate early in the life of the calf. If you would like more information or assistance obtaining a prescription, please text Steve at 406-321-7046.

PHASE 1 TEST SELECTION *and* PREPARATION

BASIC REQUIREMENTS

ACTUAL BIRTH WEIGHT (BW) - There is strong buyer resistance to bulls that have an actual birth weight of 95 lbs. or greater. Red Angus buyers prefer calves to be less than 90 lbs. actual birth weight.

NURSING RATIO/WEANING RATIO (NR) - We recommend selecting bulls with a weaning ratio of 100 or higher. NR is capped at 115. If higher, 115 will be utilized for index calculations; actual NR will be published. All embryo transfer bulls will be marked "ET" in publications, but the donor dam's average NR will be used for calculating the MBT index for ET calves.

WEIGHT PER DAY OF AGE (WDA) - Bulls entering the test should have a 2.9 or above WDA.

GENETIC DEFECT CARRIERS - Genetic Carriers AM, NH, CA, OS, and DD are ineligible. Genetic carriers M1 are eligible for sale with the carrier status declared in the catalog. Genetic carriers of OH are eligible, no requirement for testing. If bulls were tested for defects prior to arrival, please provide results.

BVD TESTING - Bulls must be tested BVD-PI negative to be eligible for sale. We encourage BVD testing prior to shipping. It can be added to most genetic testing. If your bulls have been BVD tested, please mark the Field Sheet appropriately and include a copy of the test result with your submission. If the bulls have not been tested, or if bulls arrive without a certificate, we will test them upon arrival.

HERD TAGS/EID - We will attempt to leave herd tags in, if they are in the RIGHT ear. Tags in the left ear will be removed for the correct placement of their new electronic ID tags and new MBT tags. If you place your own EIDs, they must be half duplex (WHITE) EID (beginning with 840 series #s) placed in the left ear (preferably All Flex or Datamars). If your cattle arrive with different EIDs, they will be replaced.

REPORT DATA TO THE BREED ASSOCIATION - Collect and report initial data (DOB, BW, WW, date of weaning and number of contemporaries) on calves to the respective breed associations. It is IMPERATIVE that you submit COMPLETE and ACCURATE data in a timely manner to your respective breed association. Our report data comes from the association, and it is very difficult to market and sell bulls with incomplete data. Please become familiar with the process that works for you as you will be reporting multiple times throughout the season.

HEALTH CERTIFICATES - Out-of-state consignors are required to have a valid health certificate and import permit to ship cattle into the State of Montana. MBT will not accept out-of-state cattle without a health certificate. It is imperative that the correct/current owner is listed on the certificate. Please read below for details on no-brand states. For further questions, please visit: <https://liv.mt.gov/Animal-Health/ImportRequirements/>. These documents must accompany your livestock in transit. These papers will be retained by MBT. *See "Bull Proceeds" on Pg. 14 for important details.

PHASE 1 TEST SELECTION *and* PREPARATION

BASIC REQUIREMENTS, CONTINUED

BRAND INSPECTIONS – All bulls are required to have a valid brand inspection upon delivery to MBT with two exceptions: 1) Bulls are “in county” (Stillwater County) or 2) You reside in a “No Brand” state. PLEASE NOTE: Bull proceeds must be issued to the name on the brand papers. *See Bull Proceeds on page 14 for important details. It is IMPERATIVE that the brand/health paper that accompanies the bull/s to Midland has the correct and current owner's name. The “owner” on these forms is the person who will receive the proceeds checks due to the post sale brand/health traceback.

INSURANCE – If you are interested in insuring your bulls, we encourage you to do so before transporting them. Please contact MBT and we will put you in contact with an agent.

TRANSPORTATION – MBT assists consignors with inbound trucking at the cost of the consignor. MBT will collect bulls at CENTRAL LOADING POINTS throughout the US. Please indicate on the entry form if you would like assistance with transporting your bulls to MBT. We will contact you with pick up locations and rates.

ENROLLMENT

ENTRY FORM – To reserve your slot for testing, please complete an ENTRY FORM prior to receiving. You may print the MBT Entry Form by visiting www.MidlandBullTest.com under “forms” or you can submit an electronic form from the link on the same page. You may use the “MBT Entry Form” found on the back page of this TEST GUIDELINES booklet. Please remember the capacity at MBT is limited and your spot is not guaranteed. If you have indicated that you are interested in trucking assistance, we will respond to your submission as trucking is scheduled.

MBT FIELD SHEET – You will not be officially enrolled in MBT until we receive your “MBT Field Sheet.” (Please note that test results are optimal when sire groups of 3-5 head are tested). The Field Sheet includes your personal contact information, along with an email address which will be used for invoicing and communication. If you are entering cattle in multiple breeds, **you must submit a separate Field Sheet for each breed and group.** Visit our website: www.MidlandBullTest.com under “forms” to find instructions for printing or completing your field sheet.

REGISTRATION PAPERS – Registration papers must be submitted (to the association or MBT for E store) for each bull by January 1st, after which a \$50 charge will be assessed on each outstanding registration certificate. Bulls not validated with an official registration certificate by February 1st will be deemed ineligible to sell in the Midland Bull Test Sale. If your papers are already stored electronically, please indicate so on your field sheet. All Angus registration papers will be electronically stored upon consignment to Midland Bull Test. Please note the following changes on page 11 from AAA to rule 104 d.2. for donor dams of ET calves.

REGISTRATION FEES – Entry Fee - \$200 (\$225 if the fee is collected AFTER the receipt of the bull); Junior Consignor Entry Fee - \$175

PHASE 2 *the* TEST PHASE

TESTS

MBT PERFORMANCE TEST – The MBT performance test is a 112-day test utilizing pounds of gain, days on feed and days of age. The MBT Performance Test tracks each bull's weight progression with report updates at 60 and 90 days. The MBT Weights are utilized to calculate MBT ADG, MBT WDA, Adj 365 Weight, Yearling Ratio, and ADG Ratio. Please note that while MBT captures this data, you must submit your data to your breed Association for in herd contemporary group ratios. You can report your 90-day or 112-day (FBW) weights and dates to the association for the 365 calculations. You may also report your scrotal measurements, which will be collected during the initial breeding soundness exam.

EFFICIENCY TEST – The efficiency test utilizes a calibrated bunk weight system, which allows only one individual to eat at a time. Through the individual's EID (electronic ear tag) feed consumption is monitored, tracked and recorded. The data is utilized to calculate the RFI (Residual Feed Intake.) RFI is relevant and important to producers as it correlates the pounds of gain to the pounds of intake and therefore the increment cost of gain. As such, RFI allows producers to determine those individuals who have the capacity to gain quickly and most cost effectively. This is so important in today's market.

The Residual Feed Intake (RFI) defines the incremental pounds of feed required for 1 pound of gain above or below the average (the MBT contemporary group). Efficient animals eat less than expected and have a negative or low RFI, while inefficient animals eat more than expected and have a positive or high RFI.

- Full RFI analysis results will be available on the portal to consignors for all bulls tested. RFI for sale bulls will be available on the website and in the catalog.
- *GrowSafe weights are used for RFI and may vary slightly from MBT weights and calculations.

PROGRESS REPORTS

Three "Progress Reports" will be published throughout the efficiency testing period. Progress Reports will be published as follows:

- **1ST PROGRESS REPORT** – 60-day data for Group 1 (available online)
- **2ND PROGRESS REPORT** – Following G1 90 Day/G2 60 Day Weights (available online)
- **3RD PROGRESS REPORT** – Following G1 112 Day/G2 90 Day Weights (available online)
- **FINAL PROGRESS REPORT** – Following G2 112 Day Weights – includes efficiency ratio and scrotal circumference for both groups. (available online and printed)
- **ULTRASOUND REPORT** – Available online mid-March
- **DETAILED EFFICIENCY REPORT** – Available online late March

* Reporting criteria: bulls must gain a minimum of 2.5# ADG for the IMBW1 measurements and 2.75# ADG for the IMBW2 and FBW measurements. Bulls not performing at this level will not be listed in Performance Reports. Reporting criteria does not determine sale eligibility; this is determined at the end of the weight period and is based on 365-day weight ratio and ADG ratio. **Please allow one week following the last weigh date for report preparation.**

INDEX & RATIO CALCULATIONS

BIRTH WEIGHT CLASSES – The class splits for both groups will be determined by EPDs as of February 1. Bulls will be indexed in two birth weight classes:

- **Class 1 (green tag)** = low birth bulls
- **Class 2 (white tag)** = average or above birth weight bulls.

IF MORE THAN 40 HEAD:

- **Angus** bulls will split at +1.2 and less for BW EPD and a birth weight of 84 lbs. and under. **Spring and fall Angus bulls are indexed separately.**
- **Red Angus** bulls will split at -1.8 and less for BW EPD and a birth weight of 84 lbs. and under.
- **Salers** bulls that are 7/8% PB and greater will be indexed separate from bulls that are less than 7/8% PB. If there are fewer than 30 bulls that meet these criteria, the break will move from 7/8% PB to 3/4% PB, then be split at breed average birth weight and BW EPD.

IF MORE THAN 30 HEAD:

- Simmental, Hereford, South Devon, Gelbvieh and Charolais bulls will be split at breed average birth weight and BW EPD.

GS EFFICIENCY RATIO – The GrowSafe Efficiency Ratio is calculated using the GrowSafe ADG Ratio and the RFI Ratio. The Efficiency Ratio creates a balance between the necessity of efficiency and gain; great feed efficiency is only beneficial if it accompanies acceptable gain!

MBT INDEX (ranking top to bottom within each breed – MBT INDEX determines Sale Order) – Combined MBT ADG, Nursing Ratio, Yearling Ratio and Efficiency Ratio ($\frac{1}{4}$ ADG + $\frac{1}{4}$ NR + $\frac{1}{4}$ YR + $\frac{1}{4}$ ER). All embryo transfer bulls will be marked as (ET) in publications. Donor dams average NR will be used for calculating MBT index for ET calves.

Please note the following changes from AAA to rule 104 d.2. for donor dams:

The Embryo Transfer Donor Dam must be DNA-marker-typed or must have been blood-typed before Jan. 1, 2001. The full suite of known commercially available tests for the genetic conditions monitored by the American Angus Association will be required for all donor dams, born on or after Jan. 1, 2023, used for the purpose of Embryo Transfer (as amended June 8, 2023). Additional language was added on June 4, 2024, to read: In the event DNA is unavailable from the donor dam for genetic condition testing, the full suite of known commercially available tests for the genetic conditions monitored by the American Angus Association will be required for all offspring applying for registration.

PHASE 3 *it's* SALE TIME

BULLS ELIGIBLE FOR THE "FINAL SORT" SALE

THE "FINAL SORT" SALE – Only the Top 70% - 80% of initial entries qualify, based on performance (MBT Average Daily Gain Ratio and MBT 365 Day Ratio) in their respective groups. Classes are per breed and broken based on calving ease. Please check your portal link to follow the status of your bulls.

BREEDING SOUNDNESS EXAM (BSE) – All sale bulls must successfully pass an MBT BSE. Each bull receives a vet exam which includes scrotal measurement and semen evaluation. Criteria for passing includes no persistent frenulum, no warts, full penile extension, and a minimum of 70% morphology with adequate motility, no white blood cells, or evidence of puss (infection). Minimum passing scrotal circumference must be 32 cm at 365 days of age (unless breed has a published guideline that states otherwise). Adjusted scrotal is used for sale qualification, actual measurement is published. Bulls that have had their frenulum clipped, warts removed or have been treated for infection can be retested ONE more time during the retest period. The vet will determine eligibility for retest related to morphology/motility and age correlation.

MBT SCREENING – MBT reserves the right to remove any bull from the sale exhibiting soundness, structure, or disposition problems. Please be diligent and discerning in your selection with a thorough examination/ assessment of overall soundness, feet/legs, disposition, scrotum, and poll/scurs (for Angus cattle.)

DATA REPORTED TO BREED ASSOCIATIONS – Consignors must report Yearling Weights and Efficiency Results to respective Breed Associations. MBT does not report data to breed associations on your behalf (with the exception of ultrasound data in which the laboratories processing the data will send directly to the respective associations.

ANTICIPATED TEST & SALE EXPENSES

PRESALE ADVERTISING EXPENSES: Consignors must notify MBT if they do not intend to keep their bull in the sale by February 1 or all pre-sale advertising expenses will still be charged. **Please check your "junk mail" folders and mark our email addresses "safe."** **Contact bookkeeping@midlandbulltest.com with questions.**

APPROXIMATE EXPENSES: Breeders will receive an invoice with accrued expenses every 30 days via email unless paper invoices are requested on the MBT Field Sheet. Payments are due monthly and unpaid balances are subject to finance charges after 30 days with no payment. Unpaid balances (>30 days) will continue to incur interest that will be deducted from the final proceeds check. The following is a breakdown of ESTIMATED cost/head expenditures:

- **Entry Fee** - \$200 (\$225 if the fee is collected AFTER the receipt of the bull); Junior Consignor Entry Fee: \$175
- **GrowSafe Feed Efficiency Test** - \$75 (All bulls on test at MBT will be included in the GrowSafe Feed Efficiency Test)
- **Feed, Bedding for 7 Months** - \$750* per bull
- **Processing, Boosters, De-lice, BVD, Vet for the Season-** \$65 per bull
- **Sale Prep (US, BSE, Clipping, Videoing, Pre-Sale Advertising)** - \$150 per bull
- **Marketing and Sale Expenses (Insurance, Vet, Brand, Sale Video, Trucking, Transfers)** - \$875* + 7.75% Sales Commission*

(Based on the average selling price of approx. \$6500 (sale price) - \$2115 (seasonal expense) - \$505 (commission) = \$3880 profit).

*Prices are estimates – All expenses are billed on a pro-rated per head basis.

PHASE 3 *it's* SALE TIME

BULLS THAT DO NOT QUALIFY FOR THE SALE

Bulls that do not place in the top 70-80% for Average Daily Gain Ratio and/or 365 Day Ratio will not be eligible for the sale. Consignors must report what they want to do with these bulls by March 27 or bulls will be consigned to the PAYS All Breed Sale in April. Please check your portal for out bull reasons and notify us of your plan for each bull. Options for bulls not making the sale:

- **PAYS ALL BREED SALE** (feed costs, clipping, trucking payable by consignor)
- **PRIVATE TREATY BY MIDLAND BULL TEST STAFF** for a 5% fee – consignor must designate Private Treaty Price.
- **TAKE BULLS HOME** (ALL trucking is the responsibility of the consignor).
- **SELL AT LOCAL SALE BARN** at weekly cattle sale for weigh-up (MBT will deliver).

MARKETING/PUBLIC RELATIONS

MIDLAND BULL TEST IS DILIGENT IN PROVIDING AGGRESSIVE MARKETING AND PROMOTION FOR the MBT sale. While MBT promotes extensively, our consignors have a tremendous amount of competition in the bull buying market. Test results speak for themselves, but your individual marketing efforts will pay exponentially. It is crucial that consignors engage in marketing activities early for sale day preparation. MBT notes that the most successful consignors are those with broad based marketing activities that provide exposure to their cattle. Consignors should consider utilizing social media, developing web pages and attending industry events and the MBT sale to promote their cattle. We will provide contact information for local photographers and advertising avenues. If you are unsure about whether you should put additional expenses into independent promotions, please contact our office for assistance. Sale reports, sale order, catalog, videos, and a bidding link will be posted on our website under "the Final Sort Sale" in the final weeks. Please plan to attend the pre-sale events to promote your bulls and meet your potential buyers. There are many networking opportunities sale week with various vendors and agriculture groups.

50K TEST • EPDS • FOOTNOTES

Consignors who opt to obtain 50K testing will do so at their own expense. Testing should be conducted no later than the first week in January to utilize the results in the MBT catalog. We will collect and ship a sample for you at your request and expense. Please order the test of your choice and send us the order information to ensure timely shipment of the collected sample.

EPDs will be pulled from breed associations for MBT analysis and utilization. IT IS THE RESPONSIBILITY OF THE CONSIGNOR TO ENSURE THAT ASSOCIATION DATA IS ACCURATE AND COMPLETE. EPDs will be downloaded from the respective breed associations for Birth Weight Class splits the first of February 1 (see details on page 11). Catalog EPDs will be downloaded approximately one month before the sale.

Footnotes and relative photos (no photos of the actual animal may be used in the catalog) are due no later than March 1. Please upload to your portal. Footnote space is limited to approximately 100 words, so please be precise.

Consignors have the option of Selling 2/3 Interest and Full Possession in their consignments. This indication must be reported to MBT by March 1. Please make your selection on your portal.

PHASE 3 *it's* SALE TIME

SALE ORDER • PROCEEDS • TRANSFERS

MBT SALE ORDER – The sale order will be determined by MBT Index (calculated as described on page 11). MBT reserves the right to select or re-order the first 50 bulls. **BULL PROCEEDS WILL BE ISSUED TO THE NAME ON BRAND PAPERS.** Those states that do not have brand laws, the proceeds will be written to the name on the health papers. Consignors must utilize the name under which your cattle are legally held. Checks will be issued to the owner on the brand and/or health documents. We will transfer registration on all MBT sale bulls after we receive payment from the buyers. If you have retained interest in your bull, you will receive a new registration paper indicating your retained interest.

AWARDS

WE LOVE TO CELEBRATE THE SUCCESS OF OUR CONSIGNORS! MBT Performance Awards are given within each breed to the sale bulls qualifying on performance, semen evaluation, and soundness.

ANY BREED/SUBGROUP WITH MORE THAN 50 HEAD – Champion ADG Bull • Champion WDA Bull • High Efficiency Bull • High Indexing Bull • Champion Low Birth ADG Bull • Champion Sire Group (Top 3 head from one sire - one herd based on MBT Index) Awards will be given to each group within a breed. **Spring and fall Angus are indexed separately subgroups of Group 1.*

WORLD CHAMPION PEN OF 3 (any 3 bulls with the same consignor based on highest average MBT Index) One winner over both groups *within the same age group.*

BREEDS/SUBGROUPS WITH GREATER THAN 30 HEAD BUT LESS THAN 50 HEAD – Champion ADG Bull • Champion WDA Bull • High Efficiency Bull • High Indexing Bull • Champion Low Birth ADG Bull (for each group)

BREEDS/SUBGROUPS WITH LESS THAN 30 HEAD qualify MBT High Indexing Bull • High Efficiency Bull (over both groups)

JUNIOR CONSIGNOR AWARD - Highest MBT Indexing bull from any breed consigned by a Junior Consignor (Junior defined as consignor age 21 and under as of January 1 for the respective sale season. Bull must be registered in the junior consignor's name). The Junior Consignor Award applies to the top bull across all breeds in the junior category.

TEST GUIDELINE INDEX

50K Test	13	Index & Ratio Calculations.....	11
Accepted Breeds and Eligible Birth Dates....	6	Marketing/Public Relations.....	13
Anticipated Test & Sale Expenses	12	MBT Index	14
Awards	14	Preconditioning and Weaning:.....	6
Basic Requirements	8	Proceeds	14
Breeding Cow Program.....	7	Progress Reports.....	10
Bulls Eligible for the "Final Sort" Sale.....	12	Recommended Full Fall Weaning Program ..	7
Bulls that Do not Qualify for the Sale.....	13	Sale Order	14
ENDOVAC-BEEF	7	Suggested Herd Health.....	6
Enrollment.....	9	Tests	10
EPDs	13	Transfers	14
Footnotes.....	13		

Ranch Name _____

Ranch Contact _____

Phone _____

E-mail _____

Ranch Address _____

Correspondence Address _____

City _____ State _____ Zip _____

REQUESTED FEED EFFICIENCY TEST RECEIVING DATE:

☐ **GROUP 1:** 9/9/2026 TO 9/19/2026 or ☐ **GROUP 2:** 10/7/2026 to 10/17/2026

Do you need assistance in transporting your bulls to MBT this fall? ☐ Yes ☐ No

Approx. # of Bulls	Birth Month/Year	Breed(s)	Sire(s)

I have read the MBT Test Guidelines ☐ Yes Signature: _____

RETURN COMPLETED FORM TO US BY:

Mail: 5 Bull Drive • Columbus, MT 59019 • **Text** (Take a photo of this Entry Form): 406-321-7046

E-mail: bulls@midlandbulltest.com

WWW.MIDLANDBULLTEST.COM • 406-322-5597

MIDLAND BULL TEST

5 BULL DRIVE
COLUMBUS, MT 59019

Don't forget the

2027 TEST GUIDELINES

New!
FINAL SORT
April 2, 2027 *Sale*
(If more than 100 non-Angus bulls,
sale will be 2 days, April 1 and 2.)

